# Quantum Economic Development Consortium (QED-C)

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Executive Director and Governing Board Chairman, QED-C Vice President, Strategy and Applied Sciences Department Head SRI International

**QED-C DISTRIBUTION** 

# QED-C LOI Signatories

- 1. 1QB Information Technologies
- 2. Advanced Research Systems (ARS)
- 3. Amazon
- 4. AO Sense
- 5. APS
- 6. ARM
- 7. AT&T
- 8. Atom Computing
- 9. BAE Systems
- 10. Boeing
- 11. Boston Consulting Group
- 12. Bra-Ket
- 13. Caltech/INQNET
- 14. Citi
- 15. ColdQuanta
- 16. Colorado School of Mines
- 17. Corning
- 18. D-Wave
- 19. Entanglement Institute
- 20. EZ Form Cable Corp.
- 21. Fieldline
- 22. FLIR

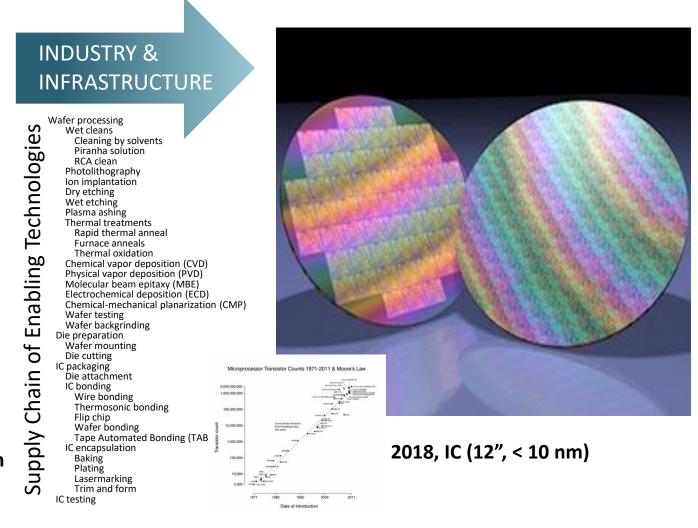
- 23. GE Global Research
- 24. General Dynamics Mission Systems
- 25. George Mason University
- 26. Google
- 27. Harris
- 28. Honeywell
- 29. HPD
- 30. Hyperion Research
- 31. IBM
- 32. Inside Quantum Technology
- 33. Intel
- 34. IonQ
- 35. Janis Research
- 36. Keysight
- 37. KLA-Tencor
- 38. KMLabs
- 39. Lake Shore Cryotronics
- 40. Lockheed Martin
- 41. Microchip/Microsemi
- 42. Montana Instruments
- 43. NuCrypt
- 44. Photodigm
- 45. Photon Spot

- 46. Psi Quantum
- 47. QC Ware
- 48. QPRI
- 49. Qrypt
- 50. Quantum Circuits
- 51. Quantum Xchange
- 52. Qubitekk
- 53. Raytheon-BBN
- 54. Rigetti
- 55. Riverside Research
- 56. Rydberg Technologies
- 57. SEMI
- 58. SkyWater Technology Foundry
- 59. Stable Laser Systems
- 60. Strangeworks
- 61. SRI International
- 62. Toptica
- 63. Twinleaf
- 64. UMD
- 65. Vescent Photonics
- 66. Zapata Computing
- 67. Zyvex Labs

# The Birth and Development of an Industry



First Transistor, 1947
William Shockley, John Bardeen, and Walter Brattain



# Quantum Economic Development Consortium (QED-C)

.... Will accelerate the Quantum Industry by fostering a robust Supply Chain and Infrastructure (including workforce and standards).

- <u>Definition of a Consortium</u>: an agreement, combination, or group of companies formed to undertake an enterprise beyond the resources of any one member
- SRI has been contracted to establish a Quantum Economic Development Consortium for the emerging Quantum Industry

The "QED-C"

# Quantum Enabling Device Development Continuum

#### **QED-C Quantum Consortium Activities**

**STAGE &** TRL:

Basic R&D	Application R&D	Device Prototypes	Enabling Component Development	Prototype Components and Subsystems	
1	2	3	4	•	5

**ACTIVITY:** 

**Understanding** Physical Phenomena

**Exploiting &** Controlling Phenomena Create First of a Kind Devices

Create Key Sub-Components & Devices/ T&E/

**Develop Efficient** Common Purpose-Driven Device Designs/ T&E/ Stds. Performance Stds.

**EFFICIENCIES:** 

Public/Private Support: **Funding & Collaboration** 

Introduce New **Common Enabling Devices** Performance Standards

**ENGAGED DISCIPLINES:** 

AMO Physics / Scientific Theory / R&D / Materials

**MATURE INDUSTRY** 

- De-risked components
- Robust infrastructure
- Common standards
- Testbeds

**Competitive R&D And Industry Activities:** 

- Production Equipment Fabrication & Sales
- **COTS Device** Manufacturing & Sales
- **Full Quantum Systems**
- **Deploy Quantum Systems at Utility** Scale

Create Device **Production Equipment Standards** 

**COTS Device & Systems Performance** Standards

T&E / Engineering Design & Development

# The Purpose of the QED-C is:

- To identify gaps and support enabling technology R&D to enhance the quantum "ecosystem": e.g., quantum device components, instrumentation, performance and manufacturing standards, and workforce
- To facilitate industry coordination and interaction with Government agencies
- To provide the Government with a collective industry voice in guiding R&D investment priorities, use cases, and quantum workforce issues

# The Objectives of the QED-C

- Identify Gaps and the technology solutions for filling gaps in enabling technology and infrastructure;
- Determine workforce needs essential to the development of quantum technologies;
- Highlight use cases and grand challenges to accelerate development efforts;
- Foster sharing of intellectual property, efficient supply chains, technology forecasting and quantum literacy;
- Provide efficient public-private sector coordination; and
- Support standards development of the emerging quantum industry

# The Value Proposition of the QED-C: Output / Input >> 1

- Competitive Benefits: The U.S. Quantum Industry is nascent and fragmented (along transition, technical, organizational, sector and funding dimensions), and is ≤, or ≪, Near-Peer: EU, UK, China... The QED-C will foster strong industry collaboration and coordination.
- Close Enabling Technology Gaps: The QED-C will help build a strong supply chain for research and industrial productivity.
- The QED-C offers efficiency over "standard" RFP processes:
  - Coordinated public/private funding, and coordinated funding among multiple Federal agencies
  - Encourages non-traditional industry partners
- It's not about spending more... The QED-C will spend smarter!
- The U.S. Quantum Industry will benefit from performance and evaluation standards... *The QED-C will facilitate SDO participation*.

# QED-C Membership

The QED-C is primarily "Tier 1 Members of <u>U.S. Industry</u>" (voting members at all sizes and stages) to support U.S. economic growth:

- Includes Members that would self-identify as "members of the quantum industry community", or "participating in the emerging quantum industry"
- Also includes equipment suppliers, instrumentation OEM's, materials companies, service providers, end-users, etc.

#### QED-C will also engage "Tier 2 Members" (non-voting members):

- International Companies and Partnerships (non-US majority-owned)
- Academic Community (Non-voting for U.S. as Tier 1 Academic, and non-U.S.- Tier 2 Academic)
- Standards Development Organizations
- Professional Societies
- Investment Community

## QED-C Deliverables

#### Years 1 & 2:

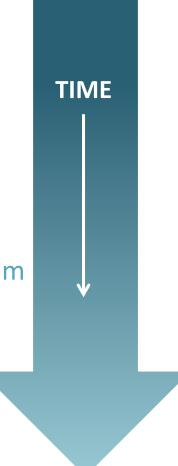
- Gap Identification and Needed Enabling Technology and Infrastructure
- Needs Assessments for Instruments and Tools
- Workforce Requirements Analysis and Actions
- Input to USG for R&D Programs

#### <u>Year 2+:</u>

Cost-Shared Funding of Enabling Technology R&D Programs in the Consortium

#### Potential Out-Year Activities:

- Facilitate Quantum Standards and Metrics
- Use Cases and Studies of Q-Advantage
- Q-Community Representation
- Scientific and Market Forecasts

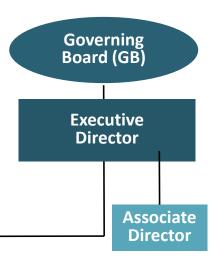


# Present QED-C Organizational Structure 2018

- All CNS Domains
- Identifies Technical Gaps
- Defines Enabling Technologies
- Establishes R&D Themes
- Issues and Evaluates RFP's and Proposals (Rules/OCI)
- Monitors R&D Progress

Technical
Advisory
Council (TAC)

 Multiple Sub-Committees



Governs QED-C and Develops Operating Principles

- Composition: 3 Large Industry/4 Small Industry/2 Federal
- Includes Non-Voting Advisory Board Members
- Governs R&D Allocations and Ratifies RFP's

#### Executive Management of QED-C

- Vision and Strategy
- Membership Recruitment
- · Liaison and Advocacy
- Responsible for Technical Direction
- Responsible for Tech Transition and Licensing
- Responsible for both External and Internal Communications

  – General PR Talking Points
- Responsible for Operations, Federal Relationships and Cost Share

# Proposed Phased QED-C Organizational Structure

**Associate** 

Director

Governing

Board (GB)

**Executive** 

Director

# All CNS Domains • Identifies Technical Gaps • Defines Enabling Technologies • Establishes R&D Themes • Issues and Evaluates RFP's and Proposals (Rules/OCI) • Monitors R&D Progress Technical Advisory Council (TAC) • Multiple Sub-Committees

Governs QED-C and Develops Operating Principles

- Composition: 3 Large Industry/4 Small Industry/2 Federal
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#### **Executive Management of QED-C**

- Vision and Strategy
- Membership Recruitment
- Liaison and Advocacy

Assists in Managing TAC and Provides ED Support

- Assist and support ED in all areas of planning, management, oversight, outreach, etc.
- Develop and support innovative initiatives, e.g. in technology, workforce, and R&D
- Develop/manage processes for financial tracking and financial and other required reporting

## Director of Science & Technology

Responsible for Technical Direction

- · Chairs Technical Council
- Supervises R&D Programs
- Drives Technology Advancement & Success

#### Director of Commercialization

Responsible for Tech Transition and Licensing

- Responsible for all IP & Manages Licensing
- New Partnerships
- Links to VC Community

#### Director of Communications

Responsible for both External and Internal Communications

- Leads Studies and Outreach Programs
- External Comms and Press
- Consortium Events and Briefings



# Operational Structure and Leadership

Ratified

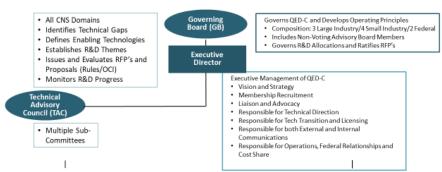
#### Governing Board Composition (3-4-2)

- Large Industrial members (3)
- Representatives of medium and small-size companies (4)
- Federal Partners (2)
- (Possibly) non-voting state or regional economic development representatives
- Others as approved by GB

#### **Technical Advisory Council**

- Multiple Sub-Committees with Leadership
  - Workforce
  - Enabling Technologies
  - Standards and Performance Metrics
  - Use Cases
- TAC SC's make recommendations to GB

#### Present QED-C Organizational Structure 2018



narved. Proprietary SRI International

# QED-C Governing Board (Elected October 29, 2018 to a 2-Year term)

- Jay Lowell, Boeing
- Dana Anderson, Cold Quanta
- Steve Binkley, DOE
- Eric Ostby, Google
- Mark Ritter, IBM
- Carl Williams, NIST
- Matt Johnson, QCWare
- Open Seat (formerly Rigetti)
- Christopher Savoie, Zapata Computing

Joe Broz, SRI Acting QED-C Chairman and Executive Director (Non-voting)

Celia Merzbacher, Associate Director (non-voting)

#### Initial Board Composition (3-4-2)

- Large Industrial members at highest dues levels (3)
- Representatives of medium and small-size companies (4)
- Federal Partners (2) + USG
   Observers
- (Possibly) non-voting state or regional economic development representatives
- Others as approved by GB

# QED-C Technical Advisory Council Sub-Committees

- Workforce Leader: Jason Turner, Entanglement Institute. Quantum workforce shortfall, data, solutions, USG R&D impact, Assess Resources Required
- Enabling Technologies Leader: Thomas Ohki, Raytheon BBN. Identify gaps, Categorize, Prioritize, Identify needed R&D, Supply Chain, Assess Required Resources
- Quantum Use Cases Leader: Jim Gable, Bra-Ket Sciences. Define the "Killer Quantum Apps", Markets, Timeline, Roadblocks, CONOPS, CSWaP, R&D Required
- Standards and Performance Metrics Leader: Tom Lubinski, Quantum Circuits, Inc. Types of Stds. and KPI's, Organization(s) and Structures

## **Cross-TAC Integration**

#### Workforce:

- · The "Needle" that
- "Threads" through all TAC's

Quantum Use Cases

#### Define:

- Killer quantum apps
- Markets
- Timelines
- Roadblocks

Standards & Performance Metrics

- Describe quantum standards landscape
- Prioritize standards needs and gaps
- Engage with SDOs to address gaps

Enabling Technologies

#### Identify & prioritize:

- Technology gaps
- Needed R&D
- Supply Chain strength

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# Consortium and IP Owner Rights

- <u>USG License</u>: Grant to the USG a non-exclusive, nontransferable, paid-up, worldwide perpetual license to use the Consortium IP for any Government purpose
- <u>Evaluation License</u>: Grant to each QED-C Member a non-exclusive, royalty-free, non-transferable license for the duration of Member's membership to use the Consortium IP (<u>without</u> the right to sublicense) for the limited purposes of further evaluation and R&D
- <u>Commercial License</u>: On request, grant to any QED-C Member a non-exclusive, transferable worldwide license (<u>with</u> the right to sublicense) on commercially reasonable, nondiscriminatory ("RAND") terms
- Third-Party Licenses: On terms negotiated by the Development Partner

# Consortium Development 3-Year Timeline (DRAFT) 2019:

- Complete formation documents (IP, Membership, Dues, etc.); All LOI's converted to formal Participation Agreements; Grow Membership to 50+ entities
- Initial TAC Deliverables on Workforce and Infrastructure Gaps, Identify Major Enabling Technology Gaps, Primary Use Cases, and Survey the Quantum Standards Landscape

#### 2020:

- Establish Consortium R&D Strategy (by USG and Industry) for closing identified Gaps
- Complete initial Enabling Technologies, Workforce, Use Case, and Standards Landscape
- Set-up system for Enabling Technology R&D Funding and Evaluation; Prepare and Issue initial R&D RFP's

#### 2021:

- First Proposal Award(s) and First Technology Transition and Consortium License(s) Issued
- SDO Implementation of Initial Quantum Performance and Quantum Manufacturing Equipment (QME) Industry Standards
- Expand Enabling Technology Funding and TAC Subcommittee Scope; Add TAC SC's

# Why Industry Should Support Standards?

- Standards Allow transparent Intra-Device Comparison:
  - Q2Q: Defines Development Pathways
  - Q2C: Quantifies Quantum Advantage and ROI
  - Enables credible measures of Progress and Advancement/Manages the "hype" surrounding quantum technologies
- Supports Supply Chain Development by Reducing Investment Risk in Emerging Enabling Technologies
- Creates a level playing field for Solution Vendors, and Establishes a Global Market among Standards Participants
- Well-crafted Standards accelerate Transition, Growth, and Industry Development; Allows companies to efficiently Innovate and take Products to Market

### Conclusions

- The QED-C is off to a fast-start, with 63 members (large and small)
- Membership includes majority of the U.S. Quantum Industry and significant Manufacturing Supply Chain companies; Membership Tiers defined for foreign company and academic engagement
- Industry Technical Advisory Councils in key areas of: Workforce, Quantum Manufacturing Equipment and Enabling Technologies, Primary Quantum Use Cases, and Standards
- QED-C focused on identifying and resolving major enabling technology barriers and gaps, technical standards, use cases, and workforce issues
- The QED-C has established a formal structure for Standards Development, Consortium IP Development and Licensing

